

50-14

Trade Publishers Discounts
The American Library Association supports
the concept of equal discounts on equal volume
orders for all buyers.
(See "Current Reference File": 1983-84
CD#32.)

198384 C Document Number 32

Title: Resolution Concerning Publishers Trade Discounts to Libraries

RESOLVED

That ALA supports the concept of equal discounts on equal volume orders for all buyers and requests that American trade book publishers individually examine their discounts to libraries to see how such policy could be implemented.

Be it further resolved that this be transmitted to trade publishers through the ALA/AAP joint committee with a report back to ALA Council by Midwinter 1985.

Moved by Marvin Scilken

Seconded by Audrey B. Eaglen

For the Committee on Trade Publishers Discounts

1/10/84

No Financial Implications.

Replacement for Council Document #44 dated 4/9/83

Marvin Scilken
SCILKEN
AT LARGE 85

Audrey Eaglen
Eaglen
At Large 86